



Semex is a dynamic global organization that is committed to developing and delivering innovative genetic solutions. We believe that people truly are the cornerstone of our success, and that our employees are our most important asset.

At Semex, we demand the best of ourselves, our company and what we do for our customers. Surrounding ourselves with the best, the brightest and the most aggressive professionals ensures we attain this goal.

We offer a challenging yet flexible work environment. Working at Semex Russia is an opportunity to develop your career and personal skills to the fullest. Semex Russia is part of the Bles Dairies Group. Learn more at [www.semex.com](http://www.semex.com)

## **SALES SUPPORT MANAGER**

**Job location: Russia – Moscow**

The Sales Support Manager (SSM) function is a highly service oriented position in which you will be responsible for helping the sales team in Russia efficiently manage day-to-day business. The SSM reports to the Sales director (who is working from the Netherlands) and organizes training sessions and participates in project teams. You handle things efficiently, have a positive attitude, lots of energy and trading skills. You are willing to live in Moscow and learn the Russian language. You work proactively and self-reliant.

### **Major tasks**

- Support Semex Russia to achieve the yearly business goals en sales targets.
- Assist the sales team with a strong support on sales tools.
- Utilize tools and technology to ensure that the sales teams have the right information at the right time to process customers through the selling cycle.
- Assist with the coordination and execution of sales forecasting, business planning and contract management used within the sales organization.
- Handle customer requests efficiently and thoroughly.
- Assist the Sales director and represent him when necessary.
- Collect feedback on process difficulties in order to facilitate continuous improvement.

### **Qualifications**

- HBO degree on agriculture or economics
- Experience with sales and/or sales support, preferably in dairy business
- Minimum 2-3 years experience in a business to business environment
- Highly service-oriented
- Excellent (commercial) communication skills
- Great team player with energy and enthusiasm to learn
- Fluency in English and preferably the Dutch language
- Ability to adapt in a highly dynamic area

### **Our Offer**

In return for your expertise and commitment, we will provide a fast growing and stimulating international environment, which will stretch your abilities and channel your talents. We also offer a competitive salary, housing in Moscow and a great opportunity / adventure.

For more information or to apply, please send your CV along with a covering letter to Jurjen Boerrigter: [j.boerrigter@semex.net](mailto:j.boerrigter@semex.net), +31 6 – 53 61 07 05.